

AgustoConsulting
Training, Consulting, Business Advisory

2027 TRAINING BROCHURE

Calendar of Programmes

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About US

Agusto Consulting is a wholly owned subsidiary of Agusto & Co. Limited. We leverage our deep understanding of African economies and their key industries, combined with a strong grasp of each client's business, to deliver value-adding and strategic business solutions.

As a strategic partner, Agusto Consulting understands where you are coming from, appreciates where you are today, and recognises where you are headed. Since 1992, our deep knowledge of key markets has shaped a practice that is now an established benchmark for assessing institutions in Nigeria and across Africa. For nearly three decades, our organisation and its principals have consistently delivered high-quality Learning & Development services across key sectors in Nigeria and other sub-Saharan African countries





- Invest in knowledge
- Build expertise
- Drive performance

Plan your year with our 2027 training calendar

OPEN NOMINATION PROGRAMMES

2027 Open Nomination Programmes Q1

SN	Course Title	Cost (N)	Start Date	End Date	No of days
		JANUARY			
1	Financial Statement Analysis	400,000	Wed, 20th	Fri, 22nd	3
2	Understanding Credit Ratings: Processes, Methodologies and Applications	400,000	Wed, 27th	Fri 29th	3
		FEBRUARY			
3	Comprehensive Credit Risk Analysis	400,000	Wed, 10th	Fri, 12th	3
4	Industry and Sectorial Analysis: Opportunity Mapping	400,000	Wed, 17th	Fri, 19th	3
5	Advanced Credit: Corporate Obligor Risk Rating Process	400,000	Wed, 24th	Fri, 26th	3
		MARCH			
6	**Masterclass:** Solid Minerals Financing: Opportunities, Credit Risks and Growth Strategies	1,000,000	Wed, 17th	Fri, 19th	3
7	Financial Statement Analysis - Demystifying the Numbers	400,000	Tue, 23rd	Thu, 25th	3

2027 Open Nomination Programmes Q2

SN	Course Title	Cost (N)	Start Date	End Date	No of days
		APRIL			
8	Treasury, Liquidity and Balance Sheet Management	400,000	Wed, 7th	Fri, 9th	3
9	Digital Lending, Credit Automation and AI	400,000	Wed, 14th	Fri 16th	3
10	Advanced Credit: Corporate Credit Risk Management and Portfolio Analysis	450,000	Wed, 21st	Fri, 23rd	3
11	Financial Modelling & Business Valuation	400,000	Wed, 28th	Fri, 30th	3
		MAY			
12	Trade Service Operations	400,000	Wed, 7th	Fri, 9th	3
13	Portfolio Management and Asset Allocation	450,000	Wed, 14th	Fri, 16th	3
14	Finance for Non-Finance Professionals	400,000	Wed, 21st	Fri, 23rd	3
15	**Masterclass:** Strategic Leadership and Executive Decision-Making	1,000,000	Wed, 28th	Fri, 30th	3
		JUNE			
16	Comprehensive Credit Risk Analysis	400,000	Wed, 9th	Fri, 11th	3
17	Advanced Credit: Corporate Credit Analysis	450,000	Wed, 16th	Fri, 18th	3
18	Fraud Risk Management and Internal Controls	400,000	Wed, 23rd	Fri, 25th	3

2027 Open Nomination Programmes Q3

SN	Course Title	Cost (N)	Start Date	End Date	No of days
		JULY			
19	Fundamentals of Fixed Income Investment	400,000	Wed, 7th	Fri, 9th	3
20	Automated Credit Risk Management and Early Warning Systems	450,000	Wed, 14th	Fri 16th	3
21	Financial Statement Analysis	400,000	Wed, 21st	Fri, 23rd	3
22	Understanding Credit Ratings: Processes, Methodologies and Applications	400,000	Wed, 28th	Fri, 30th	3
		AUGUST			
23	Credit Risk Management for Non-Bank Financial Institutions	400,000	Wed, 11th	Fri, 13th	3
24	**Masterclass:** Oil & Gas Upstream Opportunity Mapping for Banking Partnership	1,000,000	Wed, 18th	Fri, 20th	3
25	Advanced Credit: Corporate Lending - Credit Analysis, Risk Evaluation and Structuring	450,000	Wed, 25th	Fri, 27th	3
		SEPTEMBER			
26	Financial Institution Credit Analysis & Ratings	400,000	Wed, 8th	Fri, 10th	3
27	Industry and Sectorial Analysis: Opportunity Mapping	400,000	Wed, 15th	Fri, 17th	3
28	Comprehensive Credit Risk Analysis	400,000	Wed, 22nd	Fri, 24th	3

2027 Open Nomination Programmes Q4

SN	Course Title	Cost (N)	Start Date	End Date	No of days
		OCTOBER			
29	Investment Performance Evaluation	400,000	Wed, 6th	Fri, 8th	3
30	Trade Service Operations	400,000	Wed, 13th	Fri 15th	3
31	**Masterclass:** Understanding Green Finance and the Role of ESG in Finance	1,000,000	Wed, 20th	Fri, 22nd	3
32	Emerging Corporate Credit Analysis and Risk Assessment	400,000	Wed, 27th	Fri, 29th	3
		NOVEMBER			
33	Digital Lending, Credit Automation and AI	400,000	Wed, 6th	Fri, 8th	3
34	Treasury, Liquidity and Balance Sheet Management	400,000	Wed, 13th	Fri, 15th	3
35	Advanced Credit: Corporate Credit Analysis	450,000	Wed, 20th	Fri, 22nd	3
		DECEMBER			
36	**Masterclass:** Strategy Execution, Performance Management and 2028 Planning	1,000,000	Wed, 8th	Fri, 10th	3

Our Value Proposition

Practical, Hands-On Approach:

Emphasis on real-life case studies, simulations, and exercises that drive deep learning and retention.

Customised Programmes:

Tailored training solutions aligned to each client's strategic goals and operational realities.

Expert-Led Learning:

Courses facilitated by seasoned practitioners with real-world experience across key industries.



Proven Track Record:

Decades of experience delivering impactful programmes across the private and public sectors.

Scalable Delivery Methods:

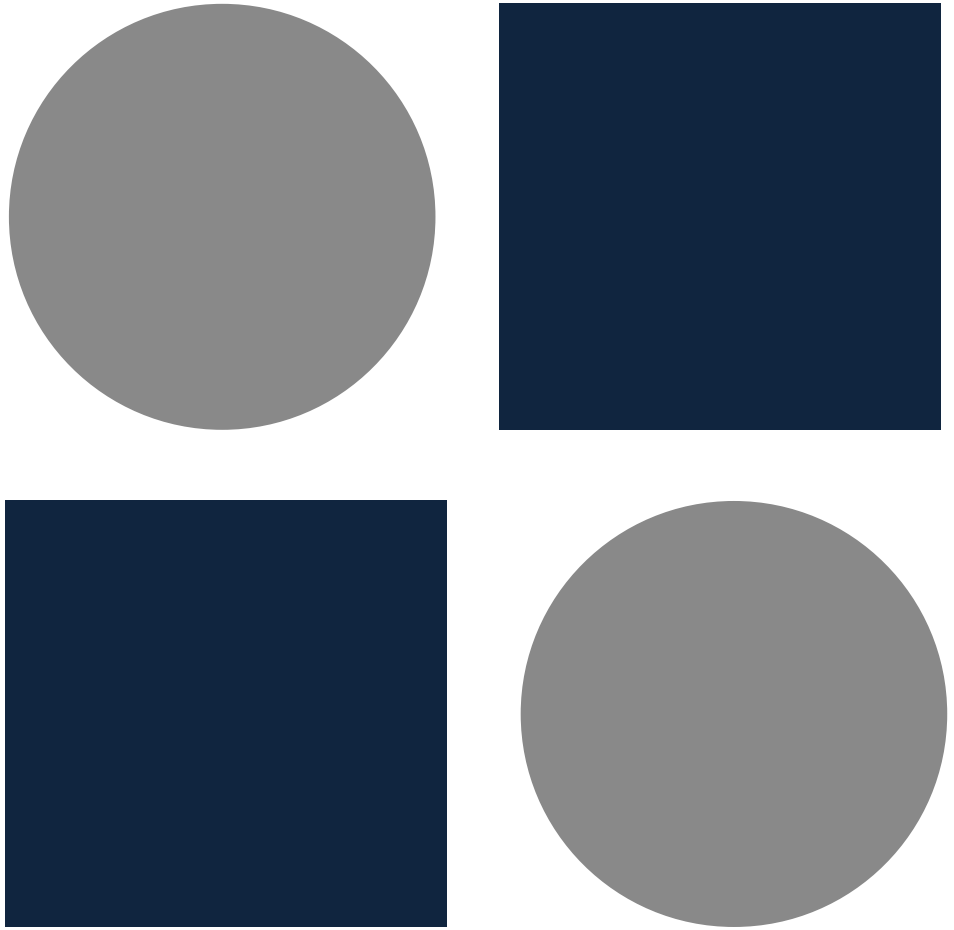
In-person, virtual, and hybrid formats to suit diverse learning needs and organisational structures.

Measurable Outcomes:

Training designed to enhance competencies, improve productivity, and support organisational transformation

Why Choose Agusto Consulting?

- **Deep Industry Expertise**: Our facilitators are seasoned practitioners with decades of hands-on experience across key sectors, bringing real-world insights that enrich every learning session.
- **Customised, Client-Centric Solutions**: We design programmes tailored to your organisation's goals, challenges, and operating environment—ensuring relevance, alignment, and maximum impact.
- **Proven Track Record**: With nearly three decades of delivering Learning & Development solutions across Nigeria and sub-Saharan Africa, we have built a reputation for excellence and measurable results.
- **Practical & Actionable Learning**: Our programmes emphasize case studies, simulations, and practical tools that participants can immediately apply to improve performance on the job.
- **High-Quality Facilitation & Content**: Every course is built on robust research, expert knowledge, and industry best practices—providing participants with skills that are current and future-focused.





Our Methodology

DELIVERY MODEL & METHODS

Delivery Model

Open-Enrolment Programmes

- Scheduled courses delivered to participants from different organisations, with published dates and fees.

Consulting Engagements

- Advisory projects, diagnostic reviews, capability assessments, risk framework reviews and business process improvement.

Bespoke and In-House Training

- Customised programmes designed around each client's sector, capability gaps, policies and strategic objectives.

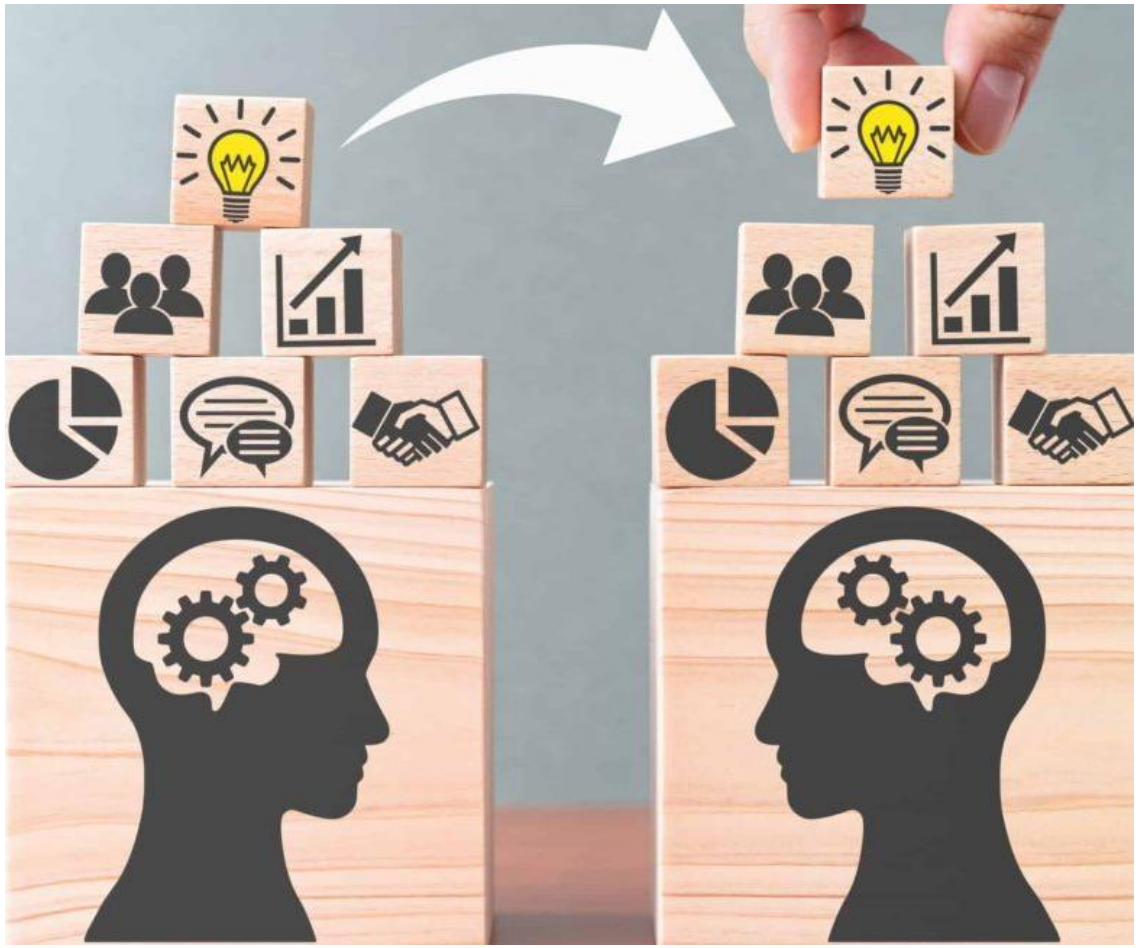
Virtual and Hybrid Delivery

- Flexible delivery for geographically dispersed teams, with practical exercises and post-training assessments

Delivery Methods

- **Course Delivery Methods:**
  - Stand-up classroom delivery training
  - Virtual instructor-led delivery
  - Slide presentations
  - Active learning methods
    - ✓ Brainstorming & class discussions, videos, storytelling, drawings & illustrations

- **Knowledge Reinforcement Methods:**
  - Case studies (individuals/small groups)
  - In-class presentations or video recordings of presentations
  - Role plays & reflections ("how does this apply to my work?")
  - Class quizzes and post-learning assessments



Training Impact Assessment Methods

Pre-Learning

- Participants are tested to gauge their knowledge/skills level in the subject matter and key concepts of the course

During

- Periodic Review of Learning
- Spontaneous quizzes and use of reflections techniques to ensure that participants understand key concepts and learning areas

Post Learning

- Application of post-test or exam
- Participants' Feedback

Post Training Reports would be provided at the conclusion of each training stream



Programme Information

OUR CORE PROGRAMMES

Credit, Financial Analysis and Economic Outlook

- Financial Statement Analysis
- Basic Credit Risk Analysis
- Comprehensive Credit Risk Analysis
- Advanced Credit Analysis: Corporate Obligor Risk Rating Process
- Credit Writing and Credit Memorandum Preparation
- Macroeconomic Analysis and Economic Outlook
- Industry and Sectorial Analysis: Opportunity Mapping
- Fundamentals of Fixed Income Investment

Finance, Investment and Risk Management

- Advanced Financial Modelling,
- Excel and Valuation
- Financial Instrument Valuation and Reporting
- Enterprise Risk Management (ERM)
- Portfolio Management and Asset Allocation
- Emerging Corporate Credit Masterclass
- Digital Lending, Credit Automation and AI
- Credit Risk Management for Non-Bank Financial Institutions
- Finance for Non-Finance Professionals

Leadership, Operations and Business Performance

- Strategic Leadership and Executive Decision-Making
- Business Writing and Presentation Skills
- Project Management and Implementation
- Customer Experience and Service Excellence
- Marketing of Financial Services
- Trade Service Operations
- Banking Mergers and Acquisitions
- Financial Modelling and Business Valuation

Sector Opportunities, Digital Transformation and Annual Review

- Oil and Gas Upstream Opportunity Mapping for Banking Partnership
- Advanced Credit Risk Analysis
- Automated Credit Risk Management and Early Warning Systems
- Treasury, Liquidity and Balance Sheet Management
- Capital Markets and Nigerian Financial Markets
- Fraud Risk Management and Internal Controls
- Data Analytics and AI for Business Decision-Making
- Strategy Execution, Performance Management and 2028 Planning



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If you have any more questions related to this course, please send a mail to: training@agustoconsulting.com