

Our Bespoke  
**TRAINING**  
Programmes and Courses



## **Economics & Industry Studies**

- Macroeconomic analysis
- Macroeconomics for Executives
- Annual Economic Outlook Seminars
- Managerial Economics
- Industry Analysis
- Target Market and Value Chain Analysis
- Industry Economics (Current Issues in Select Industries)

## **Finance & Investment**

- Simplified Accounting
- Financial Statement Analysis
- Finance for Non-Finance Executives
- Understanding Financial Market
- Fundamentals of Corporate Finance
- Analysis of Fixed Income Investments
- Equity Investments and Analysis
- Fundamentals of Corporate Valuation
- Portfolio Management
- Introduction to Derivatives Instruments and Contracts
- Basics of Mergers & Acquisition
- Overview of Investment Performance Evaluation
- Investment Manager Selection Process

## **Credit Risk & Management**

- Credit Analysis (Basic, Intermediate & Advanced)
- Corporate Credit Analysis
- Commercial Credit Analysis
- Retail Credit Analysis
- Obligor Risk Rating (Corporate)
- Obligor Risk Rating (Commercial)
- Obligor Risk Rating (Retail)
- Obligor Risk Rating (Sub-Nationals)
- Country Risk Analysis and Rating
- Bank Analysis and Risk Rating
- Insurance Credit Risk Analysis
- Understanding Investment Manager Rating
- Understanding Fund Management Rating
- Loan Syndication and Debt Refinancing
- Debt Recovery, Monitoring and Administration

## **Banking**

- Understanding Banking Business
- Banking Regulatory Environment
- Banking Operations and Processes
- Introduction to Treasury and Treasury Products
- Basic Banking Training (for Graduate and Management Trainees)

## **Performance Improvement**

- Managing for Value Creation (For Select Industries)
- Strategy: Making Choices and Winning
- Board Evaluation Training (Some Select Courses)

## **Others (Soft Skills)**

- Leadership
- Emotional Intelligence
- Personal Excellence and Time Management
- Sales and Negotiation Strategies
- Team Building
- Business Etiquette and Professional Ethics
- Communication and Presentation Skills for Professionals

## **Management/Board Training Programmes**

- Macroeconomic analysis for Executive Management/Board
- Financial literacy for Board Members
- Understanding Corporate Governance & the Role of the Board
- Environmental, Social & Governance (ESG) Factors and Business Sustainability

The image shows a modern office interior with a long white conference table and several orange chairs. On the wall, the Agusto Consulting logo is displayed, featuring a stylized 'A' icon followed by the text 'Agusto Consulting' and 'Training, Consulting, Business Advisory' below it. There are potted plants and a large window in the background.

**Agusto Consulting**  
Training, Consulting, Business Advisory

*Please note that any of our programmes/courses can be delivered as either in-plant or virtual based on request.*

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