

The image features a modern office environment. In the foreground, two white ergonomic chairs are positioned at two wooden desks. The desk on the right has a silver adjustable desk lamp, a stack of books, and a red folder. The background consists of a wall with a large yellow and dark blue geometric design. On the right side, there are two white spherical planters with green foliage, and a vertical wooden slat panel below them.

Agusto Consulting

Training, Consulting, Business Advisory

2023 Specialized Open Nomination Programmes & Courses

Our Core Programmes and Courses

Finance & Investment

- Simplified Accounting
- Financial Statement Analysis
- Finance for Non-Finance Professionals
- Corporate Finance
- Enterprise Valuation
- Fixed Income Investments
- Equity Investments & Analysis
- Understanding Derivatives
- Portfolio Management
- Investment Performance Evaluation
- Investment Manager Selection Process

Economics & Industry Study

- Macroeconomic analysis
- Macroeconomics for Executives
- Annual Economic Outlook Seminars
- Managerial Economics
- Industry Analysis
- Target Market and Value Chain Analysis
- Industry Economics

Credit & Risk Management

- Basic Credit Analysis
- Intermediate Credit Analysis
- Advanced Credit Analysis
- Corporate Credit Analysis
- Commercial Credit Analysis
- Obligor Risk Ratings
- Country Risk Analysis & Rating
- Bank Analysis & Risk Rating
- Insurance Credit Risk Analysis
- Investment Manager Rating
- Fund Management Rating
- Loan Syndication & Debt Refinancing
- Debt Monitoring and Recovery Strategies

Any of the above programmes/courses can be customised and delivered as bespoke

Our Core Programmes and Courses

| Banking & Treasury | Performance Improvement | Soft Skills |
|---|---|---|
| <ul style="list-style-type: none">▪ Understanding Banking Business▪ Banking Regulatory Environment▪ Banking Operations and Processes▪ Introduction to Treasury and Treasury Products▪ Understanding Financial Markets▪ Banking School (Graduate & Management Trainees) | <ul style="list-style-type: none">▪ Managing for Value Creation▪ Strategy: Making Choices and Winning▪ Management/Board Programmes:<ul style="list-style-type: none">• Macroeconomic Analysis for Board• Financial Literacy for Board Members• Corporate Governance• ESG Factors and Business Sustainability | <ul style="list-style-type: none">▪ Personal Effectiveness & Time Management▪ Business Etiquette and Professional Ethics▪ Leadership & Emotional Intelligence▪ Essential Training Skills▪ Business Communication Skills▪ Presentation Skills for Professionals▪ Sales & Negotiation Strategies▪ Understanding Strategy & Execution |

Any of the above programmes/courses can be customised and delivered as bespoke

Q1 - 2023 Open Nomination Programmes

| SN | Course Title | Training Cost (N) | Start Date | End Date | No of days |
|----|---|-------------------|--------------------------------|--------------------------------|------------|
| 1 | Advanced Credit: Corporate Credit Analysis | 180,000 | Wed, 25 th January | Fri, 27 th January | 3 |
| 2 | The Augusto Research Academy: Industry Research Process | 180,000 | Wed, 8 th February | Fri, 10 th February | 3 |
| 3 | Comprehensive Credit Analysis | 180,000 | Wed, 22 nd February | Fri, 24 th February | 3 |
| 4 | Investment Performance Evaluation | 180,000 | Wed, 8 th March | Fri, 10 th March | 3 |
| 5 | Advanced Credit: Corporate Credit Analysis | 180,000 | Wed, 22 nd March | Fri, 24 th March | 3 |

Please see the next page for other courses & dates

Q2 - 2023 Open Nomination Programmes

| SN | Course Title | Training Cost (N) | Start Date | End Date | No of days |
|----|---|-------------------|-----------------------------|-----------------------------|------------|
| 6 | The Augusto CFO Academy: Understanding Credit Risk Ratings for Real Sector Corporates | 400,000 | Thu, 13 th April | Fri, 14 th April | 2 |
| 7 | Understanding Strategy with the Playing to Win Framework | 180,000 | Thu, 11 th May | Fri, 12 th May | 2 |
| 8 | Investment Performance Evaluation | 180,000 | Wed, 24 th May | Fri, 26 th May | 3 |
| 9 | The Augusto Research Academy: Industry Research Process | 180,000 | Wed, 7 th June | Fri, 9 th June | 3 |
| 10 | Advanced Credit: Corporate Credit Analysis | 180,000 | Wed, 21 st June | Fri, 23 rd June | 3 |

Please see the next page for other courses & dates

Q3 - 2023 Open Nomination Programmes

| SN | Course Title | Training Cost (N) | Start Date | End Date | No of days |
|----|---|-------------------|---------------------------------|---------------------------------|------------|
| 11 | Investment Performance Evaluation | 180,000 | Wed, 5 th July | Fri, 7 th July | 3 |
| 12 | Comprehensive Credit Analysis | 180,000 | Wed, 19 th July | Fri, 21 st July | 3 |
| 13 | The Obligor Risk Rating Process | 180,000 | Thu, 10 th August | Fri, 11 th August | 3 |
| 14 | Advanced Credit: Corporate Credit Analysis | 180,000 | Wed, 23 rd August | Fri, 25 th August | 3 |
| 15 | The Augusto CFO Academy: Understanding Credit Risk Ratings for Real Sector Corporates | 400,000 | Thu, 7 th September | Fri, 8 th September | 2 |
| 16 | Investment Performance Evaluation | 180,000 | Wed, 20 th September | Fri, 22 nd September | 3 |

Please see the next page for other courses & dates

Q4 - 2023 Open Nomination Programmes

| SN | Course Title | Training Cost (N) | Start Date | End Date | No of days |
|----|---|-------------------|--------------------------------|--------------------------------|------------|
| 17 | Comprehensive Credit Analysis | 180,000 | Wed, 11 th October | Fri, 13 th October | 3 |
| 18 | The Augusto Research Academy: Industry Research Process | 180,000 | Wed, 25 th October | Fri, 27 th October | 3 |
| 19 | Understanding Strategy with the Playing to Win Framework | 180,000 | Thu, 9 th November | Fri, 10 th November | 2 |
| 20 | Advanced Credit: Corporate Credit Analysis | 180,000 | Wed, 22 nd November | Fri, 24 th November | 3 |
| 21 | Comprehensive Credit Analysis | 180,000 | Wed, 13 th December | Fri, 15 th December | 3 |

Other Specialised Programmes

| Course Title | Days | Fees |
|---|------|-----------------------------|
| Corporate Credit Analysis & Risk Rating | 3 | Client-specific only - call |
| Commercial Credit Analysis & Risk Rating | 3 | Client-specific only - call |
| Country Risk Analysis & Rating | 2 | Client-specific only - call |
| Bank Analysis & Risk Rating | 3 | Client-specific only - call |
| Analysing Financial Statements of Insurance Companies | 2 | Client-specific only - call |
| Analysing and Rating an Asset Management Company | 2 | Client-specific only - call |
| Understanding Investment Manager Rating | 3 | Client-specific only - call |
| Fundamentals of Fund Management and Rating | 2 | Client-specific only - call |
| Understanding Fixed Income Securities | 3 | Client-specific only - call |
| Derivatives Instruments and Contracts | 3 | Client-specific only - call |

The background of the slide is a photograph of a modern office interior. In the center, a glass wall features the Agusto Consulting logo, which consists of a stylized 'A' made of four squares followed by the text 'Agusto Consulting' and the tagline 'Training, Consulting, Business Advisory' below it. The office space includes a long white conference table with several orange chairs, a large window with a grid pattern, and several potted plants in white containers.

Agusto Consulting
Training, Consulting, Business Advisory

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***If you have any more questions related to this course,
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